

THURSDAY March 21

As of 12/21/18; Program subject to change.

FREE! GLOBAL CONTACT LENS FORUM	
7:00 AM–8:00 AM	<p>10L1 - FREE</p> <p>The Business of Specialty Contact Lenses: How to Start, Grow and Thrive in the 21st Century Moderator: Quinn Panelists: Messer, Miller, Smiley, Lowe C,FL-OD,N</p>
9:15 AM–11:15 AM	<p>10L2 - FREE</p> <p>Effective and Efficient Use of Technology in Practice: Grand Rounds Messer, Miller, Smiley, Lowe, Quinn C,FL-OD,N</p>
11:30 AM–12:30 PM	<p>10L3 - FREE</p> <p>Getting Paid: Billing and Coding in Specialty Contact Lens Practice Smiley C,FL-OD,N</p>

	OPTICAL TECHNOLOGY			BUSINESS SOLUTIONS		
1:30 PM–3:30 PM	<p>1101</p> <p>Managing the Patient's Medical Concerns & the Optical Design Beaudet, Wong A,P,FL-T,N,NYS-D-I</p>	<p>1102</p> <p>The DNA of Ophthalmic Lenses O'Keefe A,FL-T,NYS-D-I</p>	<p>1103</p> <p>Analysis of Corneal Topography Phillips P,FL-T,N,NYS-CL-I</p>	<p>11B1</p> <p>Conflict Avoidance and Resolution Carter A</p>	<p>11B2</p> <p>THE LEADERSHIP FORUM The Psychology of Leadership and Success Monaco NOT FOR CREDIT</p>	
3:45 PM–4:45 PM	<p>1201</p> <p>Tips for Toddlers - Best Practices for Pediatric Dispensing O'Keefe A,FL-OP,NYS-D-B</p>	<p>1202</p> <p>Innovations in Lens and Frame Technology Walker A,FL-T,NYS-D-I</p>		<p>12B1</p> <p>Ten Business Reasons for Fitting More Daily Disposable Soft Lenses Andre N</p>	<p>12B2</p> <p>Coding and Billing for Front Office Carter A</p>	<p>12B3</p> <p>THE LEADERSHIP FORUM Effective Communication Monaco NOT FOR CREDIT</p>
5:00 PM–6:00 PM	<p>1301</p> <p>Blue Light - The Human Factor O'Keefe A,FL-T,NYS-D-B</p>	<p>1302</p> <p>Dispensing Fundamentals for Newer Opticians Walker A,FL-OP,NYS-D-B</p>		<p>13B1</p> <p>Frame Board Management Friedfeld A</p>	<p>13B2</p> <p>Who's Going to Train These People? Carter A</p>	<p>13B3</p> <p>THE LEADERSHIP FORUM Action Planning and Execution Strategy Monaco NOT FOR CREDIT</p>

FRIDAY March 22

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	ABO EXAM REVIEW SESSIONS	NCLE EXAM REVIEW SESSIONS	OPTICAL TECHNOLOGY				BUSINESS SOLUTIONS				
7:15 AM–8:15 AM			2101 OPTICON @ VISION EXPO GENERAL SESSION AND BREAKFAST Climbing Ever Higher: An inspirational story about true vision Wong, Alexander <i>This session is from 7:00am – 8:15am Breakfast provided at 6:30am</i>								
8:30 AM–9:30 AM	22AA ABO Advanced Exam Review - Domain I: ANALYZE AND INTERPRET VISUAL ASSESSMENT (PART 1) Thomas	22NB NCLE Basic Exam Review - Domain I: OCULAR ANATOMY, PHYSIOLOGY AND PATHOLOGY; Domain II: REFRACTIVE ERRORS Indelicato	2201 Application of Digital Design and 3D Printing in Custom Eyewear Madhavji	2202 Digital Eyestrain - What Every Optician and Technician Needs to Know Vitale	2203 In-Office Disinfection of Diagnostic Contact Lenses, and New CDC Recommendations for Lens Care Ward		22B1 Strategies for Marketing in a Digital World Toth	22B2 Staffing a Winning Practice and Creating a Culture of Success Friedfeld		22B5 Must Have Eyewear Trends for 2019 Gibb	
	A	NOT FOR CREDIT	A,FL-T,NYS-D-I	A,FL-T,NYS-D-I	P,FL-T,N,NYS-CL-B		A	A		A	
9:45 AM–10:45 AM	23AA ABO Advanced Exam Review - Domain I: ANALYZE AND INTERPRET VISUAL ASSESSMENT (PART 2) Thomas	23NB NCLE Basic Exam Review - Domain III: INSTRUMENTATION FOR MEASUREMENT AND OBSERVATION Indelicato	2301 Pupil Testing Abnormalities and Their Health Significance Young	2302 ANSI Z80.1-2015 - What's New Vitale	2303 Amazing Contact Lens Technologies for Today and the Future Ward		23B1 Every Frame Has a Story-How To Tell it & Sell It! O'Keefe	23B2 Inventory Made Easy Walker, Self	23B3 Building Phenomenal Phone Skills Carter	23B4 Creating a Simple Business Budget Kling	
	A	NOT FOR CREDIT	A,N,P,FL-OP	A,FL-T,NYS-D-I	A,FL-T,N,NYS-CL-I		A	A,N	A	A,C,FL-OD	
11:00 AM–12:00 PM	24AA ABO Advanced Exam Review - Domain III: UTILIZE OPHTHALMIC INSTRUMENTATION (PART 1) Thomas	24NB NCLE Basic Exam Review - Domain IV: PREFITTING Indelicato	2401 Commoditization of Eyewear: Lens Designs that Cannot be a Commodity Walker	2402 Fitting Tips for Improving Your Success with Multifocal Soft Lenses Andre			24B1 Mentoring New Opticians Underwood	24B2 Using Creativity to Differentiate Yourself from Another Practice Toth	24B3 The Optical World of 3D Printing... Frames and Lenses Pierce	24B6 Extraordinary Customer Service Models Gibb	
	A	NOT FOR CREDIT	A,FL-T,NYS-D-I	FL-T,N,NYS-CL-I			A,N	A	A	A	
12:30 PM–2:30 PM	25AA ABO Advanced Exam Review - Domain II: DESIGN, FIT, AND DISPENSE EYEWEAR AND OTHER OPHTHALMIC DEVICES Thomas	25NB NCLE Basic Exam Review - Domain VI : DISPENSING; Domain VII: FOLLOW-UP; Domain VIII: REGULATORY Indelicato									
	A	NOT FOR CREDIT									
2:45 PM–4:45 PM			2501 Eye Diseases Opticians and Technicians Should Know About Zeitlin	2502 Spectacle Lens Update: Everything You Need to Know Vitale	2503 Controversies in Contact Lenses Ward	2504 Ocular Dissection: Anatomy of the Eye Sollecito, Underwood	25B1 Eyewear Trends & Selection Techniques Pierce	25B2 Methods of Leading and Managing Your Business Walker	25B3 The Secrets of Hiring Right Manso	25B5 Perception of Value Smith	
			A,P,FL-OP,NYS-D-B	A,FL-T,NYS-D-I	FL-T,N,NYS-CL-I	A,P,FL-OP,N	A	A,N	A	A,C,FL-OD	
5:00 PM–6:00 PM	26AA ABO Advanced Exam Review - Domain III: UTILIZE OPHTHALMIC INSTRUMENTATION (PART 2) Thomas	26NB NCLE Basic Exam Review - Domain V: DIAGNOSTIC FITTING Indelicato	2601 Implementing a Blue Light Practice Manso	2602 Matching Lens Technology to Patient Needs Vitale	2603 Astigmatism and Soft Contact Lenses Andre		26B1 Secrets to Generating New Patients Online Toth	26B2 The Psychology of the Patient Encounter Gibb		26B4 The Importance of Staff Development Smith	
	A	NOT FOR CREDIT	A,FL-T,NYS-D-B	A,FL-T,NYS-D-I	FL-T,N,NYS-CL-I		A	A		A,C,FL-OD	

SATURDAY March 23

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	ABO EXAM REVIEW SESSIONS	NCLE EXAM REVIEW SESSIONS	ALLIED HEALTH	OPTICAL TECHNOLOGY			BUSINESS SOLUTIONS			
8:30 AM–9:30 AM	31AB ABO Basic Exam Review - Domain II: OCULAR ANATOMY, PHYSIOLOGY AND PATHOLOGY OF THE EYE; Domain VI: LAWS, REGULATIONS AND STANDARDS Soto NOT FOR CREDIT	31NA NCLE Advanced Exam Review - Domain IV: ROUTINE AND EMERGENCY FOLLOW-UP VISITS Russo N	31A1 UV Before Blue, Prioritizing Light Protection's Role in Eye Health McCardle A, P, FL-T, NYS-D-I	31O1 Innovations in Spectacle Lens Technology Vitale FL-T,NYS-D-I	31O2 Frame Dispensing of the Future Friedfeld A,FL-T,NYS-D-I	31O3 Beyond the Limbus: An Introduction to Scleral Lenses Buckner P,FL-T,N,NYS-CL-I	31B1 Secrets to Effective Optical Marketing Toth A	31B2 Patient Communication and Sales Strategies Manso A	31B3 Must Have Eyewear Trends for 2019 Gibb A	31B4
9:45 AM–11:45 AM	32AB ABO Basic Exam Review - Domain I: OPHTHALMIC OPTICS Soto NOT FOR CREDIT	32NA NCLE Advanced Exam Review - Domain I: PREFIT, PREPARATION AND EVALUATION Russo N	32A1 Clinical Ocular Concepts for Opticians and Technicians Young A,P,FL-OP,N,NYS-D-I	32O1 Game-changing Vision Solutions for Stroke, Tumor and Head Trauma Patients Saccarelli A,P,FL-T,NYS-D-A	32O2 Principles of Refraction for Opticians and Technicians Pierce A,P,FL-T,N,NYS-D-I	32O3 Fitting Beyond the Limbus: Insertion and Removal Techniques for Scleral Lenses Buckner P,FL-T,N,NYS-CL-I	32B1 Future Business Trends Happening Now Friedfeld A	32B2 Learning the Critical Building Blocks of Your Business Binkowitz Limited Attendance \$186 A,C,FL-OD		
12:15 PM–2:15 PM	33AB ABO Basic Exam Review - Domain III: OPHTHALMIC PRODUCTS; Domain V: DISPENSING PROCEDURES Soto NOT FOR CREDIT	33NA NCLE Advanced Exam Review - Domain II: DESIGN, FIT AND DISPENSE STANDARD & SPECIALTY LENSES Russo N								
2:45 PM–4:45 PM			33A1 Diagnostic Testing, What Opticians and Technicians Need to Know to Get the Best Results Zeitlin A,N,P,FL-OP,NYS-D-I	33O1 Unequal Refractive Errors Drake A,P,FL-T,N,NYS-D-I	33O2 Fundamentals of Soft Contact Lens Fitting Russell FL-T,N,NYS-CL-B	33O3 What Are All These Adjustments Tools? Mejia-Rodriguez A,FL-T,NYS-D-B	33B1 The Science, Art, and Attitude of Frame and Lens Selection Pierce A	33B2 It's Your Optical, So What Would You Do Next? Beaudet, Wong A,N		
5:00 PM–6:00 PM	34AB ABO Basic Exam Review - Domain IV: INSTRUMENTATION Soto NOT FOR CREDIT	34NA NCLE Advanced Exam Review - Domain III: PATIENT INSTRUCTIONS AND DELIVERY PROCEDURES; Domain V: ADMINISTRATIVE PROCEDURES Russo N	34A1 The Invisible Truth About UV and the Visible Impact on the Eyes McCardle A, P, FL-T, NYS-D-I	34O1 Troubleshooting Optical Problems Pierce A,FL-T,NYS-CL-B	34O2 Don't Think it Cancels - Yoked Prism Matters Saccarelli A,FL-T,NYS-D-A	34O3 Magnify Your Profits Mejia-Rodriguez A,P,FL-T,NYS-D-I	34B1 How to Maximize Revenue and Profits with Vision Care Plans Manso A	34B2 Motivation for an Exceptional Performance Ganem A		
6:00 PM–7:00 PM							35B1 NFOS College Bowl Moderator: Russo This session is from 6:00pm – 7:00pm Reception at 5:30pm A,N			

SUNDAY March 24

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	OPTICAL TECHNOLOGY		BUSINESS SOLUTIONS	
7:15 AM– 8:15 AM	4101 Myopia Control Lenses McCardle A, FL-OP, NYS-D-I		41B1 Spectacle Lens Material Decision Tree Manso A,FL-T,NYS-D-B	
8:30 AM– 9:30 AM	4201 Advanced Prism Drake A,FL-T,NYS-D-A	4202 Computer Vision Syndrome: Signs, Symptoms and Management Gzik A,FL-T,N,NYS-D-B	42B1 Creating Customers For Life Ganem A	
9:45 AM– 10:45 AM	4301 20/20 Vision - A Sacred Cow? Saccarelli A,P,FL-T,NYS-D-B	4302 Fifty is the New Thirty: Management of Presbyopia Gzik P, FL-T, N, NYS-CL-I	43B1 Leadership DNA or Learned Skill? Ganem A	
11:00 AM– 12:00 PM	4401 Case Study in Avoiding Dispensing Mistakes- How to Dispense Perfect Eyewear Ganem A,FL-OP,NYS-D-B	4402 Mastering Lens Measurements Mejia-Rodriguez A,FL-T,NYS-D-B	44B1 Inventory Made Easy Walker, Self A,N	
1:45 PM– 3:45 PM	4501 Prentice's Rule and Finding the Power of a Lens in Any Meridian Drake A,FL-T,NYS-D-I	4502 Compression Mounting Adjustments, Repairs and Assembly Mejia-Rodriguez A,FL-T,NYS-D-I		45B2 Building Business Acumen: The Five Essential Financial Building Blocks Schultz, Kling C,FL-OD