

# THURSDAY March 21

As of 01/24/19; Program subject to change.

## FREE! GLOBAL CONTACT LENS FORUM

7:00 AM– 8:00 AM	<b>10L1 - FREE</b>
	The Business of Specialty Contact Lenses: How to Start, Grow and Thrive in the 21st Century <b>Moderator:</b> Quinn <b>Panelists:</b> Messer, Miller, Smiley, Lowe C,FL-OD,FL-OP,N,NYS-CL-I
9:15 AM– 11:15 AM	<b>10L2 - FREE</b>
	Effective and Efficient Use of Technology in Practice: Grand Rounds Messer, Miller, Smiley, Lowe, Quinn C,FL-OD,FL-OP,N,NYS-CL-I
11:30 AM– 12:30 PM	<b>10L3 - FREE</b>
	Getting Paid: Billing and Coding in Specialty Contact Lens Practice Smiley C,FL-OD,FL-OP,N,NYS-CL-I

	OPTICAL TECHNOLOGY			BUSINESS SOLUTIONS		
1:30 PM– 3:30 PM	<b>1101</b>	<b>1102</b>	<b>1103</b>	<b>11B1</b>		<b>11B2</b>
	Managing the Patient's Medical Concerns & the Optical Design Beaudet, Wong A,P,FL-T,N,NYS-D-I	The DNA of Ophthalmic Lenses O'Keefe A,FL-T,NYS-D-I	Analysis of Corneal Topography Phillips P,FL-T,N,NYS-CL-I	Conflict Avoidance and Resolution Carter A		THE LEADERSHIP FORUM The Psychology of Leadership and Success Monaco NOT FOR CREDIT
3:45 PM– 4:45 PM	<b>1201</b>	<b>1202</b>		<b>12B1</b>	<b>12B2</b>	<b>12B3</b>
	Tips for Toddlers - Best Practices for Pediatric Dispensing O'Keefe A,FL-OP,NYS-D-B	Innovations in Lens and Frame Technology Walker A,FL-T,NYS-D-I		Ten Business Reasons for Fitting More Daily Disposable Soft Lenses Andre N	Coding and Billing for Front Office Carter A	THE LEADERSHIP FORUM Effective Communication Monaco NOT FOR CREDIT
5:00 PM– 6:00 PM	<b>1301</b>	<b>1302</b>		<b>13B1</b>	<b>13B2</b>	<b>13B3</b>
	Blue Light - The Human Factor O'Keefe A,FL-T,NYS-D-B	Dispensing Fundamentals for Newer Opticians Walker A,FL-OP,NYS-D-B		Frame Board Management Friedfeld A	Who's Going to Train These People? Carter A	THE LEADERSHIP FORUM Action Planning and Execution Strategy Monaco NOT FOR CREDIT



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# FRIDAY March 22

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	ABO EXAM REVIEW SESSIONS	NCLE EXAM REVIEW SESSIONS	OPTICAL TECHNOLOGY				BUSINESS SOLUTIONS			
7:00 AM–8:15 AM	<b>2101</b>									
	<b>OPTICON @ VISION EXPO GENERAL SESSION AND BREAKFAST</b> Climbing Ever Higher: An Inspirational Story About True Vision Wong, Alexander <i>This session is from 7:00am – 8:15am   Breakfast provided at 6:30am</i> A,N									
8:30 AM–9:30 AM	<b>22AA</b> ABO Advanced Exam Review - Domain I: ANALYZE AND INTERPRET VISUAL ASSESSMENT (PART 1) Thomas A	<b>22NB</b> NCLE Basic Exam Review - Domain I: OCULAR ANATOMY, PHYSIOLOGY AND PATHOLOGY; Domain II: REFRACTIVE ERRORS Indelicato NOT FOR CREDIT	<b>2201</b> Application of Digital Design and 3D Printing in Custom Eyewear Madhavji A,FL-T,NYS-D-I	<b>2202</b> Digital Eyestrain - What Every Optician and Technician Needs to Know Vitale A,FL-T,NYS-D-I	<b>2203</b> In-Office Disinfection of Diagnostic Contact Lenses, and New CDC Recommendations for Lens Care Ward P,FL-T,N,NYS-CL-B		<b>22B1</b> Strategies for Marketing in a Digital World Toth A	<b>22B2</b> Staffing a Winning Practice and Creating a Culture of Success Friedfeld A		<b>22B5</b> Must Have Eyewear Trends for 2019 Gibb A
9:45 AM–10:45 AM	<b>23AA</b> ABO Advanced Exam Review - Domain I: ANALYZE AND INTERPRET VISUAL ASSESSMENT (PART 2) Thomas A	<b>23NB</b> NCLE Basic Exam Review - Domain III: INSTRUMENTATION FOR MEASUREMENT AND OBSERVATION Indelicato NOT FOR CREDIT	<b>2301</b> Pupil Testing Abnormalities and Their Health Significance Young A,N,P,FL-OP	<b>2302</b> ANSI Z80.1-2015 - What's New Vitale A,FL-T,NYS-D-I	<b>2303</b> Amazing Contact Lens Technologies for Today and the Future Ward A,FL-T,N,NYS-CL-I		<b>23B1</b> Every Frame Has a Story- How To Tell it & Sell It! O'Keefe A	<b>23B2</b> Inventory Made Easy Walker, Self A,N	<b>23B3</b> Building Phenomenal Phone Skills Carter A	<b>23B4</b> Creating a Simple Business Budget Kling A,C,FL-OD
11:00 AM–12:00 PM	<b>24AA</b> ABO Advanced Exam Review - Domain III: UTILIZE OPHTHALMIC INSTRUMENTATION (PART 1) Thomas A	<b>24NB</b> NCLE Basic Exam Review - Domain IV: PREFITTING Indelicato NOT FOR CREDIT	<b>2401</b> Commoditization of Eyewear: Lens Designs that Cannot be a Commodity Walker A,FL-T,NYS-D-I	<b>2402</b> Fitting Tips for Improving Your Success with Multifocal Soft Lenses Andre FL-T,N,NYS-CL-I			<b>24B1</b> Mentoring New Opticians Underwood A,N	<b>24B2</b> Using Creativity to Differentiate Yourself from Another Practice Toth A	<b>24B3</b> The Optical World of 3D Printing... Frames and Lenses Pierce A	<b>24B6</b> Extraordinary Customer Service Models Gibb A
12:30 PM–2:30 PM	<b>25AA</b> ABO Advanced Exam Review - Domain II: DESIGN, FIT, AND DISPENSE EYEWEAR AND OTHER OPHTHALMIC DEVICES Thomas A	<b>25NB</b> NCLE Basic Exam Review - Domain VI: DISPENSING; Domain VII: FOLLOW-UP; Domain VIII: REGULATORY Indelicato NOT FOR CREDIT								
2:45 PM–4:45 PM			<b>2501</b> Eye Diseases Opticians and Technicians Should Know About Zeitlin A,P,FL-OP,NYS-D-B	<b>2502</b> Spectacle Lens Update: Everything You Need to Know Vitale A,FL-T,NYS-D-I	<b>2503</b> Controversies in Contact Lenses Ward FL-T,N,NYS-CL-I	<b>2504</b> Ocular Dissection: Anatomy of the Eye Sollecito, Underwood A,P,FL-OP,N	<b>25B1</b> Eyewear Trends & Selection Techniques Pierce A	<b>25B2</b> Methods of Leading and Managing Your Business Walker A,N	<b>25B3</b> The Secrets of Hiring Right Manso A	<b>25B5</b> Perception of Value Smith A,C,FL-OD
5:00 PM–6:00 PM	<b>26AA</b> ABO Advanced Exam Review - Domain III: UTILIZE OPHTHALMIC INSTRUMENTATION (PART 2) Thomas A	<b>26NB</b> NCLE Basic Exam Review - Domain V: DIAGNOSTIC FITTING Indelicato NOT FOR CREDIT	<b>2601</b> Implementing a Blue Light Practice Manso A,FL-T,NYS-D-B	<b>2602</b> Matching Lens Technology to Patient Needs Vitale A,FL-T,NYS-D-I	<b>2603</b> Astigmatism and Soft Contact Lenses Andre FL-T,N,NYS-CL-I		<b>26B1</b> Secrets to Generating New Patients Online Toth A	<b>26B2</b> The Psychology of the Patient Encounter Gibb A		<b>26B4</b> The Importance of Staff Development Smith A,C,FL-OD

# SATURDAY March 23

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	ABO EXAM REVIEW SESSIONS	NCLE EXAM REVIEW SESSIONS	ALLIED HEALTH	OPTICAL TECHNOLOGY			BUSINESS SOLUTIONS		
8:30 AM-9:30 AM	<b>31AB</b> ABO Basic Exam Review - Domain II: OCULAR ANATOMY, PHYSIOLOGY AND PATHOLOGY OF THE EYE; Domain VI: LAWS, REGULATIONS AND STANDARDS Soto NOT FOR CREDIT	<b>31NA</b> NCLE Advanced Exam Review - Domain IV: ROUTINE AND EMERGENCY FOLLOW-UP VISITS Russo	<b>31A1</b> UV Before Blue, Prioritizing Light Protection's Role in Eye Health McCardle	<b>31O1</b> Innovations in Spectacle Lens Technology Vitale	<b>31O2</b> Frame Dispensing of the Future Friedfeld	<b>31O3</b> Beyond the Limbus: An Introduction to Scleral Lenses Buckner	<b>31B1</b> Secrets to Effective Optical Marketing Toth	<b>31B2</b> Patient Communication and Sales Strategies Manso	<b>31B3</b> Must Have Eyewear Trends for 2019 Gibb
		N	A, P, FL-T, NYS-D-I	FL-T,NYS-D-I	A,FL-T,NYS-D-I	P,FL-T,N,NYS-CL-I	A	A	A
9:45 AM-11:45 AM	<b>32AB</b> ABO Basic Exam Review - Domain I: OPHTHALMIC OPTICS Soto NOT FOR CREDIT	<b>32NA</b> NCLE Advanced Exam Review - Domain I: PREFIT, PREPARATION AND EVALUATION Russo	<b>32A1</b> Clinical Ocular Concepts for Opticians and Technicians Young	<b>32O1</b> Game-changing Vision Solutions for Stroke, Tumor and Head Trauma Patients Saccarelli	<b>32O2</b> Principles of Refraction for Opticians and Technicians Pierce	<b>32O3</b> Fitting Beyond the Limbus: Insertion and Removal Techniques for Scleral Lenses Buckner	<b>32B1</b> Future Business Trends Happening Now Friedfeld	<b>32B2</b> Learning the Critical Building Blocks of Your Business Binkowitz <i>Limited Attendance \$186</i>	
		N	A,P,FL-OP,N,NYS-D-I	A,P,FL-T,NYS-D-A	A,P,FL-T,N,NYS-D-I	P,FL-T,N,NYS-CL-I	A	A,C,FL-OD	
12:15 PM-2:15 PM	<b>33AB</b> ABO Basic Exam Review - Domain III: OPHTHALMIC PRODUCTS; Domain V: DISPENSING PROCEDURES Soto NOT FOR CREDIT	<b>33NA</b> NCLE Advanced Exam Review - Domain II: DESIGN, FIT AND DISPENSE STANDARD & SPECIALTY LENSES Russo							
		N							
2:45 PM-4:45 PM				<b>33A1</b> Diagnostic Testing, What Opticians and Technicians Need to Know to Get the Best Results Zeitlin	<b>33O1</b> Unequal Refractive Errors Drake	<b>33O2</b> Fundamentals of Soft Contact Lens Fitting Russell	<b>33O3</b> What Are All These Adjustments Tools? Mejia-Rodriguez	<b>33B1</b> The Science, Art, and Attitude of Frame and Lens Selection Pierce	<b>33B2</b> It's Your Optical, So What Would You Do Next? Beaudet, Wong
				A,N,P,FL-OP,NYS-D-I	A,P,FL-T,N,NYS-D-I	FL-T,N,NYS-CL-B	A,FL-T,NYS-D-B	A	A,N
5:00 PM-6:00 PM	<b>34AB</b> ABO Basic Exam Review - Domain IV: INSTRUMENTATION Soto NOT FOR CREDIT	<b>34NA</b> NCLE Advanced Exam Review - Domain III: PATIENT INSTRUCTIONS AND DELIVERY PROCEDURES; Domain V: ADMINISTRATIVE PROCEDURES Russo	<b>34A1</b> The Invisible Truth About UV and the Visible Impact on the Eyes McCardle	<b>34O1</b> Troubleshooting Optical Problems Pierce	<b>34O2</b> Don't Think it Cancels - Yoked Prism Matters Saccarelli	<b>34O3</b> Magnify Your Profits Mejia-Rodriguez	<b>34B1</b> How to Maximize Revenue and Profits with Vision Care Plans Manso	<b>34B2</b> Motivation for an Exceptional Performance Ganem	
		N	A, P, FL-T, NYS-D-I	A,FL-T,NYS-CL-B	A,FL-T,NYS-D-A	A,P,FL-T,NYS-D-I	A	A	
6:00 PM-7:00 PM	<b>35B1</b> NFOS College Bowl Moderator: Russo <i>This session is from 6:00pm - 7:00pm   Reception at 5:30pm</i>								
	A,N								

# SUNDAY March 24

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	OPTICAL TECHNOLOGY		BUSINESS SOLUTIONS	
7:15 AM– 8:15 AM	<b>4101</b>		<b>41B1</b>	
	Myopia Control Lenses McCardle  A, FL-OP, NYS-D-I		Spectacle Lens Material Decision Tree Manso  A,FL-T,NYS-D-B	
8:30 AM– 9:30 AM	<b>4201</b>	<b>4202</b>	<b>42B1</b>	
	Advanced Prism Drake  A,FL-T,NYS-D-A	Computer Vision Syndrome: Signs, Symptoms and Management Gzik  A,FL-T,N,NYS-D-B	Creating Customers For Life Ganem  A	
9:45 AM– 10:45 AM	<b>4301</b>	<b>4302</b>	<b>43B1</b>	
	20/20 Vision - A Sacred Cow? Saccarelli  A,P,FL-T,NYS-D-B	Fifty is the New Thirty: Management of Presbyopia Gzik  P, FL-T, N, NYS-CL-I	Leadership DNA or Learned Skill? Ganem  A	
11:00 AM– 12:00 PM	<b>4401</b>	<b>4402</b>	<b>44B1</b>	
	Case Study in Avoiding Dispensing Mistakes- How to Dispense Perfect Eyewear Ganem  A,FL-OP,NYS-D-B	Mastering Lens Measurements Mejia-Rodriguez  A,FL-T,NYS-D-B	Inventory Made Easy Walker, Self  A,N	
1:45 PM– 3:45 PM	<b>4501</b>	<b>4502</b>	<b>45B2</b>	
	Prentice's Rule and Finding the Power of a Lens in Any Meridian Drake  A,FL-T,NYS-D-I	Compression Mounting Adjustments, Repairs and Assembly Mejia-Rodriguez  A,FL-T,NYS-D-I	Building Business Acumen: The Five Essential Financial Building Blocks Schultz, Kling  C,FL-OD	